

# DRIVERS FOR THE FMV INITIATIVE (SITES)

- ✓ Key Drivers for Cost Variation (site perspective)
  - Variation in how budgets are created and negotiated
  - Sites understanding of their full costs, and application of full cost recovery
  - Sponsor and CRO inconsistency can drive site inconsistency
  
- ✓ Benefits to Initiative (site perspective)
  - Framework or resource to assist in budget development
  - Where budget development is consistent (e.g. central budget management) then the negotiation process is faster

KEY DRIVERS FOR SITES



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# DRIVERS FOR THE FMV INITIATIVE (SITES)

Variation in how budgets are created and negotiated

- Decentralization of budgeting process creates inconsistency, and is a barrier to streamlining
- Everyone budgets differently, even within institutions
- Too many groups involved in budget development and negotiation

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# DRIVERS FOR THE FMV INITIATIVE (SITES)

Sites understanding of their full costs, and application of full cost recovery

- Internal Hospital Services (Imaging, Pharmacy, Lab) set their own cost/fee structure; Research often has no input or ability to negotiate
- Investigators often underestimate costs, and incur account deficits
- Differences across institutions and provinces
- Different understanding and costing for the same budget item
- Complexity of studies and tests (e.g. molecular profiling)

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# DRIVERS FOR THE FMV INITIATIVE (SITES)

Sponsor and CRO inconsistency can drive site inconsistency

- Variation between sponsors leads to perception of variation at sites
- CROs present their own challenges
- Even if you've justified all fees with a sponsor in the past, CRO involvement means starting again with the process

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